

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.



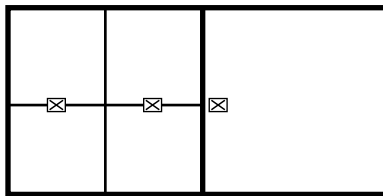
**CONEXPO-CON/AGG and IFPE 2011**  
 Las Vegas Convention Center, Las Vegas Hilton  
 March 22 - 26, 2011

**ELECTRICAL ORDER CHECKLIST:**

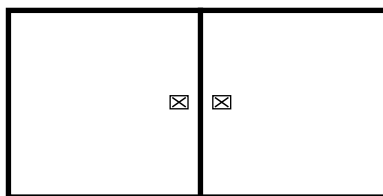
- Check rating plates on your equipment to ensure that you will have the proper power to operate your display.
- Do you require additional lighting? We can handle a variety of lighting options to enhance your display.
- Order 24 Hour power if required for refrigeration, computer systems, water pumps, heaters, etc.
- If distribution is required, include a detailed electrical floor plan. Indicate both main power location(s) and distribution location(s). You may use the Booth Layout (Form H-3) for this purpose or provide your own floor plan.
- For safety reasons inspections may be conducted at show site for any electrical work performed by non-GES personnel.
- Indicate your electrical labor requirements for equipment hook-ups and/or power distribution on the Electrical Labor Order Form.
- You may pre-wire your equipment to match our receptacles. Here is a list of the plugs that match our equipment receptacles:
  - 15 amp 120 volt: Standard U-ground cord cap
  - 20 amp 208 volt 1Ø or 3Ø: Leviton 3521 or Hubbell 3521
  - 60 amp 208 volt 1Ø or 3Ø: Aero Plug Y560P or Daniel Woodhead Plug Y560P
  - 100 amp 208 volt 1Ø or 3Ø: J-Tech Plug J5100P or Litton-Veam Plug CIR01GRH
- Avoid code violations. Check the electrical code requirements on this information sheet.
- Labor is available to install and remove coaxial, fiber optic and twisted-pair cables for booth to booth, booth to satellite dish, and within the booth.
- To secure the discount rate, the following must be received by the discount deadline date:
  - Complete form of payment including credit card authorization (3rd party see G-3 form)
  - E-2 Electrical Rental Order Form
  - E-3 Electrical Labor Order Form with dates & times
  - H-3 Booth Layout Form or customer supplied scaled floor plan in CAD or pdf format (diagram must include MDL for power, distribution, orientation and all 1000watt overhead focus points)

**Where will my outlet be located?**

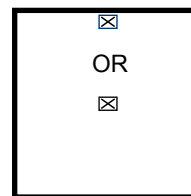
There are four different types of trade show booths: Line Booths, Peninsula Booths, Back-to-Back Peninsula Booths, Pavilion Booths, and Island Booths. Each type of booth has its own standard method of installation. In the following diagrams, the symbol represents the approximate location of power outlets. Main drop locations must be indicated on the floor plan as MDL:



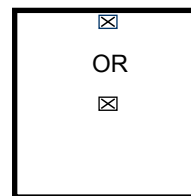
Line Booths



Peninsula Booths



Back-to-Back Peninsula Booths

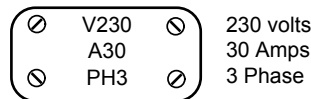
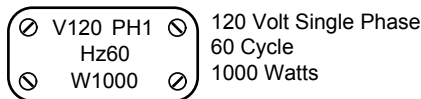


Island/Pavillion Booths

One drop within booth when power source is in ceiling or one location on perimeter when power is in the floor.

**How much power do I need?**

Calculate your lighting needs by adding wattage in each location. For other equipment, read the ratings from the metal plates attached to each unit.



**Line Booths, Peninsula Booths, or Back-to-Back Peninsula Booths:**  
 Your pre-ordered electrical outlet will be installed at the rear of your booth, at the drape line.

**Island or Pavilion Booths:** You need to designate one location for each outlet you order. Multiple outlet locations will be charged on a labor and material basis. For facilities with power originating in the floor, your electrical outlet will be placed at one location at our discretion. All other distribution will be done on a time and material basis. If you fail to provide us with a floor plan, outlet will be placed at one location at our discretion.

**ELECTRICAL CODE**

Electrical requirements for an exhibit at all convention facilities are for the safety of all Exhibitors and are based on national electrical codes and local ordinances.

Too frequently, fires have been traceable to faulty wiring, sometimes because of carelessness and sometimes because of lack of understanding of the risks involved.

In the interest of public safety, exhibits at all convention facilities may be inspected to determine if any violations exist. If they are found, qualified electricians are available to correct the problems. This work will be performed on a time and materials basis. If the Exhibitor does not wish to have the fault corrected, electrical service to the offending booth will not be connected.

If an Exhibitor is not informed or does not understand basic safety standards for electrical wiring, an electrician should be consulted before shipment is made to convention facilities.

Serious risks are involved which can be eliminated by understanding basic requirements of safe wiring inside your booth. For the safety of you and the public, remember these points:

- All wiring must have a 3-wire grounded cord with a minimum of #14 gauge.
- Spot or flood lighting is a hazard when lamps are too close to fabrics or other material which can be affected by heat.
- The use of clip-on sign sockets, latex, or lamp cord wire in displays, or the use of 2-wire clamp on fixtures, is prohibited by order of fire prevention bureaus at trade shows and conventions.
- Zip cords or two-wire cords are ungrounded and could result in safety hazards. Their use is forbidden in all convention facilities. Please leave all 2-wire cords at home!
- Exhibitor is responsible for providing surge protectors for their Goods. GES is not responsible for loss or damage resulting from power surges. Furthermore, GES's liability for any and all loss or damage is limited to the value of the cost of electrical services provided or depreciated value of Goods, whichever is less.

**If you have any questions, please call us at 800.475.2098**

RETURN WITH G-2: PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM TO:

Global Experience Specialists, Inc. (GES) • 7050 Lindell Road, Las Vegas, NV 89118-4702 • Fax: 866.329.1437 or 702.263.1520 for international exhibitors

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**Discount Deadline Date:**  
February 21, 2011

|                  |                          |                            |
|------------------|--------------------------|----------------------------|
| COMPANY NAME     | EMAIL ADDRESS            | BOOTH NUMBER               |
| SHOWSITE CONTACT | SHOWSITE CONTACT PHONE # | DATE/TIME OF ARRIVAL       |
|                  |                          | CONTACT'S HOTEL (OPTIONAL) |

**By signing and delivering this form to Trade Show Electrical, customer agrees to all terms and conditions printed on this form. To receive the discount rate, we must receive your order, along with full payment, by the deadline date above. All other orders will be processed at the regular rate. No credits will be issued on services installed as ordered even though not used.**

**Price List**

**Important Information**

| ITEM#   | NON 24 HR. QTY | DESCRIPTION  | DISCOUNT RATE | REGULAR RATE | 24 HR. QTY | 24 HR. DIS. RATE | 24 HR. REG. RATE | TOTAL |
|---|----------------|--|---------------|--------------|------------|------------------|------------------|-------|
| <b>120v Motor &amp; Equipment Outlets</b>                                   |                |  |               |              |            |                  |                  |       |
| 700001  |                | 005 Amp/500 Watts, 1/4 HP 120V                             | \$ 100.75     | \$ 201.50    |            | \$ 201.50        | \$ 403.00        | \$    |
| 700002  |                | 010 Amp/1000 Watts, 1/4 HP 120V                            | \$ 171.25     | \$ 257.00    |            | \$ 342.50        | \$ 514.00        | \$    |
| 700003  |                | 015 Amp/1500 Watts, 1/4 HP 120V                            | \$ 221.25     | \$ 331.75    |            | \$ 442.50        | \$ 663.50        | \$    |
| 700004  |                | 020 Amp/2000 Watts, 1/4 HP 120V                            | \$ 271.50     | \$ 407.50    |            | \$ 543.00        | \$ 815.00        | \$    |
| 700005  |                | 030 Amp, 1 HP 120V, PLEASE CALL TSE FOR QUOTE 702.515.5955 |               |              |            |                  |                  |       |
| <b>1P 208v Motor &amp; Equipment Outlets</b>                                |                |  |               |              |            |                  |                  |       |
| 700012  |                | 010 Amp, 1/2 HP 208V / 1Phase                              | \$ 301.75     | \$ 452.75    |            | \$ 603.50        | \$ 905.50        | \$    |
| 700014  |                | 020 Amp, 1 HP 208V / 1Phase                                | \$ 422.25     | \$ 633.25    |            | \$ 844.50        | \$ 1,266.50      | \$    |
| 700015  |                | 030 Amp, 2 HP 208V / 1Phase                                | \$ 543.25     | \$ 814.75    |            | \$ 1,086.50      | \$ 1,629.00      | \$    |
| 700016  |                | 060 Amp, 5 HP 208V / 1Phase                                | \$ 724.00     | \$ 1,086.00  |            | \$ 1,448.00      | \$ 2,172.00      | \$    |
| 700017  |                | 100 Amp, 10 HP 208V / 1Phase                               | \$ 934.75     | \$ 1,402.00  |            | \$ 1,869.50      | \$ 2,804.00      | \$    |
| 700018  |                | 200 Amp, 208V / 1Phase                                     | \$ 1,507.50   | \$ 2,261.25  |            | \$ 3,015.00      | \$ 4,522.50      | \$    |
| <b>3P 208v Motor &amp; Equipment Outlets</b>                                |                |  |               |              |            |                  |                  |       |
| 700022  |                | 010 Amp, 1 HP 208V / 3Phase                                | \$ 404.25     | \$ 606.50    |            | \$ 808.50        | \$ 1,213.00      | \$    |
| 700024  |                | 020 Amp, 3 HP 208V / 3Phase                                | \$ 566.25     | \$ 849.25    |            | \$ 1,132.50      | \$ 1,698.50      | \$    |
| 700025  |                | 030 Amp, 5 HP 208V / 3Phase                                | \$ 727.50     | \$ 1,091.25  |            | \$ 1,455.00      | \$ 2,182.50      | \$    |
| 700026  |                | 060 Amp, 10 HP 208V / 3Phase                               | \$ 970.00     | \$ 1,455.00  |            | \$ 1,940.00      | \$ 2,910.00      | \$    |
| 700027  |                | 100 Amp, 20 HP 208V / 3Phase                               | \$ 1,252.75   | \$ 1,879.00  |            | \$ 2,505.50      | \$ 3,758.00      | \$    |
| 700028  |                | 200 Amp, 50 HP 208V / 3Phase                               | \$ 2,020.50   | \$ 3,030.75  |            | \$ 4,041.00      | \$ 6,061.50      | \$    |
| <b>Circle Outlets Requiring Boost 3P 480v Motor &amp; Equipment Outlets</b> |                |  |               |              |            |                  |                  |       |
| 700044  |                | 020 Amp, 7.5 HP 480V / 3Phase                              | \$ 679.25     | \$ 1,019.00  |            | \$ 1,358.50      | \$ 2,038.00      | \$    |
| 700045  |                | 030 Amp, 10 HP 480V / 3Phase                               | \$ 873.00     | \$ 1,309.50  |            | \$ 1,746.00      | \$ 2,619.00      | \$    |
| 700046  |                | 060 Amp, 20 HP 480V / 3Phase                               | \$ 1,163.75   | \$ 1,745.50  |            | \$ 2,327.50      | \$ 3,491.00      | \$    |
| 700047  |                | 100 Amp, 50 HP 480V / 3Phase                               | \$ 1,503.00   | \$ 2,254.50  |            | \$ 3,006.00      | \$ 4,509.00      | \$    |
| 700048  |                | 200 Amp, 100 HP 480V / 3Phase                              | \$ 2,424.25   | \$ 3,636.25  |            | \$ 4,848.50      | \$ 7,272.50      | \$    |

Also Available: 380V/220V 30 MOTOR & EQUIPMENT OUTLETS - CALL FOR QUOTE

| ITEM#   | QTY | DESCRIPTION                      | DISCOUNT RATE | REGULAR RATE | TOTAL |
|---|-----|----------------------------------|---------------|--------------|-------|
| <b>Lights</b>   |     |                                  |               |              |       |
| Price includes outlet and labor for light only. Please contact TSE at TSE@ts-electric.com for custom lights and lighting packages |     |                                  |               |              |       |
| 664752  |     | Arm Light, 75 Watt Black**       | \$ 85.50      | \$ 128.25    | \$    |
| 700361  |     | Floodlight, 1000 Watt Overhead** | \$ 402.00     | \$ 603.00    | \$    |
| 700350  |     | Floodlight, 120 Watt*            | \$ 100.75     | \$ 151.25    | \$    |
| 700352  |     | Floodlight, 120 Watt Double*     | \$ 171.25     | \$ 257.00    | \$    |
| 700370  |     | Floodlight, 250 Watt Krypton**   | \$ 131.00     | \$ 196.50    | \$    |
| 700339  |     | Track with 3 Light Fixtures      | \$ 235.25     | \$ 352.75    | \$    |

| <b>Transformers</b>   |  |                            |                                |         |      |
|---|--|----------------------------|--------------------------------|---------|------|
| 700114  |  | Amp, Buck Boost Per Amp*** | \$ 5.90                        | \$ 5.90 | \$   |
| I agree in placing this order that I have accepted GES payment Policy and GES Terms & Conditions of Contract. |  |                            | A. Total All items Ordered     |         | \$   |
|   |  |                            | B. Payment Enclosed            |         | \$   |
| <b>Authorized Signature - Please Sign:</b>  |  |                            | X                              |         |      |
| EXHIBITOR'S ELECTRICAL CONTACT NAME & PHONE NUMBER  |  |                            | AUTHORIZED NAME - PLEASE PRINT |         | DATE |

All exhibitor disputes must be resolved at show site, before the close of the show

- Trade Show Electrical (TSE) is not responsible for voltage fluctuation or power failure due to temporary conditions. Exhibitor is responsible for providing surge protectors for their Goods. TSE is not responsible for loss or damage resulting from power surges. Furthermore, TSE's liability for any and all loss or damage is limited to the value of the cost of electrical services provided or depreciated value of Goods, whichever is less. All electrical installations and connections to all electrical service should be made by a TSE electrician. TSE will not be responsible for any damage or loss to any equipment, component, computer hardware or software, and/or any damage or bodily injury to any person caused by the installation, connection, or plugging in of any electrical outlet by persons other than a TSE electrician.
  - Electricity will be turned on 30 minutes prior to show open and will be turned off within approximately 30 minutes after show close.
  - OUTLET LOCATION & DISTRIBUTION**— All electrical outlets will be installed on the floor at the draped backwall of in-line and peninsula booths. All electrical outlets for island booths will be dropped to one main location per the Exhibitor's floor plan. If no plan is provided, the outlets will be installed at our discretion. Any change in location and/or additional power drops are chargeable on a time and material basis. Distribution and connection of outlets are chargeable on a time and material basis. **The first ninety feet of cabling to deliver power to your booth is free. If additional cabling is necessary, to power your booth, it will be charged at a time, material and motorized equipment basis.** See Electrical Labor form E-3
  - TSE JURISDICTION (Requires labor and/or material)** — All distribution of electrical wiring. All facility overhead distribution of electrical wiring, including coaxial cable, fiber optics, twisted pair, etc., and the distribution of same from product to booth and from booth to booth. All motor and equipment hook-ups requiring hard wiring connections. Installation and/or repair of electrical fixtures. Installation of electrical motors and electrical apparatus to be energized.
  - Total combined wattage within booth space exceeding 20 amps will require electrical booth work labor. Labor is required to inspect and hook-up equipment pre-wired to plug into our system. Exhibitors are not permitted to use power unless ordered. Exhibitors found using outlets without an order will be subject to the regular rate for outlets used. Sharing power or plugging into facility outlets is strictly prohibited.**
  - ELECTRICAL LABOR (See Electrical Labor Order Form)** — Labor rates are subject to labor contract effective at time of show.
  - Please include H-3: Booth Layout Form, or provide your own detailed drawing, for placement of main drop locations (MDL), outlets and fixtures. Regular rates will be applied, regardless of when the order was received, if either is not provided with your electrical order.**
- \* On Stanchion, In-line Booths Only. Labor is not included for all other types of booths and will require a booth work labor order. (see E-3 form)  
 \*\* May require labor and/or lift at additional charge not available at some locations. See number 7 above for additional requirements.  
 \*\*\* 20 Amp Minimum
- Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation**



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|                            |                          |                      |
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| COMPANY NAME               | EMAIL ADDRESS            | BOOTH NUMBER         |
| SHOWSITE CONTACT           | SHOWSITE CONTACT PHONE # | DATE/TIME OF ARRIVAL |
| CONTACT'S HOTEL (OPTIONAL) |                          |                      |

**PLEASE COMPLETE THIS FORM FOR ALL ELECTRICAL LABOR NEEDED.**

- All distribution of electrical wiring. All facility overhead distribution of electrical wiring, and the distribution of same from product to booth and from booth to booth. All motor and equipment hook-ups requiring hard wiring connections. Installation and/or repair of electrical fixtures. Installation of electrical motors and electrical apparatus to be energized.
- Total combined wattage within booth space exceeding 20 amps will require electrical booth work labor. Labor is required to inspect and hook-up equipment pre-wired to plug into our system. Exhibitors are not permitted to use power unless ordered. Exhibitors found using outlets without an order will be subject to the regular rate for outlets used.

**Important Information & Rates**

Starting time can be guaranteed only when labor is requested for the start of the working day at 8:00 AM. All exhibit labor for 8:00 AM starting times will be dispatched to booth space. Confirm labor and equipment by 2:30 PM the day before date requested. Please have an authorized representative in booth to supervise the work to be done and sign the work order upon completion. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker and equipment. If Exhibitor fails to use the workers and equipment at the time confirmed, a one (1) hour "Not Ready" charge per worker and equipment will apply.

The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker. Exhibitors requiring electrical labor will automatically be charged a dismantle fee. Dismantle labor is charged at 50% of installation labor based on show close/move-out days/time, and does not need to be scheduled. Overtime rates may apply. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

**LABOR RATES ARE AS FOLLOWS:**

| Worker per Hour                                       | Discount  | Regular   | Show Site |
|---|-----------|-----------|-----------|
| Electrical, ST <small>705060 FW<br/>705061 BW</small> | \$ 100.75 | \$ 125.50 | \$ 157.75 |
| Electrical, OT <small>705060 FW<br/>705061 BW</small> | \$ 201.50 | \$ 252.00 | \$ 315.00 |

**Straight Time:** Monday through Friday from 8:00 AM to 5:00 PM  
**Overtime:** All other times Monday through Friday. All day Saturday, Sunday & Holidays.

**Discount Rate:** Rate applies to orders placed on or before the above Discount Deadline Date.

**Regular Rate:** Rate applies to orders placed after the above Discount Deadline Date, but before the first day of exhibitor move-in.

**Show Site Rate:** Rate applies to orders placed at show site

**Please Indicate Service**

- FLOOR WORK - DISTRIBUTION - GES SUPERVISED (OK TO PROCEED)**  
 GES will supervise labor to: (If this is left unmarked and a floor plan has been submitted, GES will proceed with the floor work)
- Power Distribution A 30% surcharge will be added to the labor rates above for this professional supervision.
  - Date and time not required.
- FLOOR WORK - DISTRIBUTION - EXHIBITOR SUPERVISED (DO NOT PROCEED)**  
 Exhibitor will supervise.
- You must schedule date & time below as well as # of electricians and estimated hours.
  - GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.
  - Labor cannot be scheduled prior to assigned target date.

**Is there more than one (1) drop location?**

Yes  No Additional drops will be charged on a time and material basis depending on when order & floor plan are received.

**All booths requiring floor work labor must send a booth floor plan to tse@ts-electric.com.** They can also be faxed to 702.294.8687. Please write your booth number, show name and email address on the fax. To receive the discount rate, the H-3: Booth Layout form or a scaled plan in CAD or PDF format must include main drop locations for power, additional drop locations, electrical distribution, orientation, outlets, fixtures, and all 1000 watt overhead focus points must be attached to this form, as well as a form of payment or emailed to tse@ts-electric.com.

**All floorplans are reviewed prior to show site to circuit a hall print for installation of power. A fee of \$ 50.00 will be billed for this time.**

**BOOTH WORK - Please indicate type of work to be performed**

- Hang lights  Hang Plasma\*: Size \_\_\_\_\_ Qty \_\_\_\_\_  
 Hook-up equipment  Other \_\_\_\_\_

\*Plasmas 37" and larger require 2 electricians.

**Place Order Here**

| SCHEDULE DATE(S)   | SCHEDULE START TIME | SCHEDULE END TIME | TOTAL # OF HOURS | TOTAL # OF ELECTRICIAN | LABOR RATE | = | TOTAL |
|--|---------------------|-------------------|------------------|------------------------|------------|---|-------|
| <b>Floor Work (FW): Do Not Proceed: power distribution (Item# 705060) Please attach your own labor schedule if additional space is required.</b> |                     |                   |                  |                        |            |   |       |
|  | AM                  | AM                |                  |                        |            |   |       |
|  | PM                  | PM                |                  |                        |            |   |       |
|  | AM                  | AM                |                  |                        |            |   |       |
|  | PM                  | PM                |                  |                        |            |   |       |
| <b>Booth Work (BW): Labor must be scheduled for each day that labor is required (Item# 705061)</b>   |                     |                   |                  |                        |            |   |       |
|  | AM                  | AM                |                  |                        |            |   |       |
|  | PM                  | PM                |                  |                        |            |   |       |
|  | AM                  | AM                |                  |                        |            |   |       |
|  | PM                  | PM                |                  |                        |            |   |       |

I agree in placing this order that I have accepted GES payment Policy and GES Terms & Conditions of Contract.

Authorized Signature - Please Sign:

|   |                                |      |           |                     |                     |    |
|---|--------------------------------|------|-----------|---------------------|---------------------|----|
| X | AUTHORIZED NAME - PLEASE PRINT | DATE | <b>A.</b> | Total Labor Ordered | \$                  |    |
|   |                                |      |           | <b>B.</b>           | 30% GES Supervision | \$ |
|   |                                |      |           | <b>C.</b>           | Payment Enclosed    | \$ |

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original order and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

**NEED ASSISTANCE?**

Toll Free: 800.475.2098 Tel: 702.515.5970 www.ges.com/chat

Order directly with GES ONLINE at: [www.ges.com/ecom](http://www.ges.com/ecom)

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| CONTACT'S HOTEL (OPTIONAL) |                          |                      |

**LABOR & EQUIPMENT RATES**

Exhibitors will require GES forklifts, fork &amp; basket, condors and/or scissor lifts for the installation of energized equipment; i.e.; lights, light boxes and structured mounted signs. Forklifts are required for energized electrical equipment weighing 200 lbs. or more and/or placed at heights greater than 5 feet to the bottom of the equipment. If you require a forklift, you will be assigned a forklift with an operator.

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**Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.** GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

**LABOR RATES ARE AS FOLLOWS:**

| Forklift with Operator                        | Discount  | Regular   | Show Site   |
|---|-----------|-----------|-------------|
| 5,000#, ST Code: 705200                       | \$ 153.25 | \$ 178.00 | \$ 210.25   |
| 5,000#, OT Code: 705200                       | \$ 253.50 | \$ 304.50 | \$ 367.50   |
| 5,000#, Basket, Driver, Electrcn Code: 705230 | \$ 299.00 | \$ 348.50 | \$ 413.00   |
| 5,000#, Basket, Driver, Electrcn Code: 705230 | \$ 500.50 | \$ 601.50 | \$ 727.50   |
| Equipment with Operator                       | Discount  | Regular   | Show Site   |
| High Lift w/ Crew, Composite Code: 705300     | \$ 647.50 | \$ 857.50 | \$ 1,039.00 |
| Scissor Lift w/ Operator, Compos Code: 705301 | \$ 302.25 | \$ 377.75 | \$ 463.00   |

**Straight Time:** Monday through Friday from 8:00 AM to 5:00 PM  
**Overtime:** All other times Monday through Friday. All day Saturday, Sunday & Holidays.  
**Discount Rate:** Rate applies to orders placed on or before the above Discount Deadline Date.  
**Regular Rate:** Rate applies to orders placed after the above Discount Deadline Date, but before the first day of exhibitor move-in.  
**Show Site Rate:** Rate applies to orders placed at show site

**Please Indicate Choices**
**Reserve Forklift & Labor Below:**

Installation:

Date: \_\_\_\_\_ # of Forklift Crews \_\_\_\_\_

Time: \_\_\_\_\_ (AM/PM) # of Extra Electricians \_\_\_\_\_

Dismantling:

Date: \_\_\_\_\_ # of Forklift Crews \_\_\_\_\_

Time: \_\_\_\_\_ (AM/PM) # of Extra Electricians \_\_\_\_\_

**Height to Bottom of Equipment:** \_\_\_\_\_

**Weight of Equipment:** \_\_\_\_\_

**Additional Notes & Comments:** \_\_\_\_\_

**Place Order Here**

| LABOR TYPE                             | SCHEDULE DATE(S) | SCHEDULE START TIME |    | SCHEDULE END TIME |    | TOTAL # OF HOURS | TOTAL # OF CREWS | LABOR RATE | = | TOTAL |
|--|------------------|---------------------|----|-------------------|----|------------------|------------------|------------|---|-------|
|  |                  | AM                  | PM | AM                | PM |                  |                  |            |   |       |
| Forklift with Operator                 |                  |                     |    |                   |    |                  |                  |            |   |       |
| Forklift, Basket w/Driver, Electrician |                  |                     |    |                   |    |                  |                  |            |   |       |
| Scissor Lift w/Operator                |                  |                     |    |                   |    |                  |                  |            |   |       |
| High Lift w/Crew                       |                  |                     |    |                   |    |                  |                  |            |   |       |

**I agree in placing this order that I have accepted GES payment Policy and GES Terms & Conditions of Contract.**

|                        |    |
|------------------------|----|
| A. Total Labor Ordered | \$ |
| B. Payment Enclosed    | \$ |

**Authorized Signature - Please Sign:**

X

EXHIBITOR'S STAGEHAND CONTACT NAME &amp; PHONE NUMBER

AUTHORIZED NAME - PLEASE PRINT

DATE

 Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original order and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate. **Dismantle labor is charged at 50% installation labor based on show close/ move-out days/times and does not need to be scheduled. Overtime rates may apply.**
**NEED ASSISTANCE?**

Toll Free: 800.475.2098 Tel: 702.515.5970 www.ges.com/chat

**Order directly with GES ONLINE at: www.ges.com/ecom**

**RETURN WITH G-2: PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM TO:**

Global Experience Specialists, Inc. (GES) • 7050 Lindell Road, Las Vegas, NV 89118-4702 • Fax: 866.329.1437 or 702.263.1520 for international exhibitors

**All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.**

 CONEXPO-CON/AGG and IFPE 2011  
 Las Vegas Convention Center, Las Vegas Hilton  
 March 22 - 26, 2011

**Discount Deadline Date:**  
**February 21, 2011**

|              |               |              |
|--------------|---------------|--------------|
| COMPANY NAME | EMAIL ADDRESS | BOOTH NUMBER |
|--------------|---------------|--------------|

**Important Information & Rates**

Starting time can be guaranteed only when labor is requested for the start of the working day at 8:00 AM. All exhibit labor for 8:00 AM starting times will be dispatched to booth space. Confirm labor and equipment by 2:30 PM the day before date requested. Please have a representative pick up the crew at the labor desk and supervise the work to be done. Please have an authorized representative in booth to supervise the work to be done and sign the work order upon completion. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker. If Exhibitor fails to use the workers and equipment at the time confirmed, a four (4) hour "Not Ready" charge per worker will apply.

The minimum charge for labor is four (4) hour per worker and one (1) hour minimum charge for equipment. Labor thereafter is charged in half (½) hour increments per worker and equipment. **Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.** GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

**LABOR RATES ARE AS FOLLOWS:**

| Worker per Hour               |              | Discount  | Regular   | Show Site | Equipment w/Crew |              | Discount  | Regular   | Show Site   |
|-------------------------------|--------------|-----------|-----------|-----------|------------------|--------------|-----------|-----------|-------------|
| High Rigger, ST               | Code: 705070 | \$ 100.75 | \$ 126.00 | \$ 157.75 | Condor, ST       | Code: 705302 | \$ 496.25 | \$ 668.75 | \$ 802.50   |
| High Rigger, OT               | Code: 705070 | \$ 201.50 | \$ 252.00 | \$ 314.00 | Condor, OT       | Code: 705302 | \$ 620.25 | \$ 835.75 | \$ 1,003.00 |
| Ground Rigger, ST             | Code: 705071 | \$ 100.75 | \$ 126.00 | \$ 157.75 |                  |              |           |           |             |
| Ground Rigger, OT             | Code: 705071 | \$ 201.50 | \$ 252.00 | \$ 314.00 |                  |              |           |           |             |
| Theatrical Stage Electric, ST | Code: 705080 | \$ 100.75 | \$ 126.00 | \$ 157.75 |                  |              |           |           |             |
| Theatrical Stage Electric, OT | Code: 705080 | \$ 201.50 | \$ 252.00 | \$ 314.00 |                  |              |           |           |             |
| Projectionist, ST             | Code: 705090 | \$ 100.75 | \$ 126.00 | \$ 157.75 |                  |              |           |           |             |
| Projectionist, OT             | Code: 705090 | \$ 201.50 | \$ 252.00 | \$ 314.00 |                  |              |           |           |             |
| AV Technician, ST             | Code: 705091 | \$ 119.50 | \$ 149.25 | \$ 179.25 |                  |              |           |           |             |
| AV Technician, OT             | Code: 705091 | \$ 224.00 | \$ 279.75 | \$ 335.75 |                  |              |           |           |             |
| Sound Technician, ST          | Code: 705092 | \$ 119.50 | \$ 149.25 | \$ 179.25 |                  |              |           |           |             |
| Sound Technician, OT          | Code: 705092 | \$ 224.00 | \$ 279.75 | \$ 335.75 |                  |              |           |           |             |
| Programmer, ST                | Code: 705093 | \$ 119.50 | \$ 149.25 | \$ 179.25 |                  |              |           |           |             |
| Programmer, OT                | Code: 705093 | \$ 224.00 | \$ 279.75 | \$ 335.75 |                  |              |           |           |             |

- GES needs an engineered print of all truss and lighting rigging, including rigging point loads per our facility agreement. To receive discount pricing, GES must receive a suitable drawing by the discount deadline date. Failure to provide an engineered print with load prior to discount deadline date may delay your move-in date.
- GES maintains jurisdiction over the installation, operation and dismantling of all electrical equipment, including: audio, projection and studio lighting, including television cameras, monitors and plasmas, lighting control systems and dimming system, ground support and flown trussing including rigging of electrical chain hoist and all items fastened to the truss. During show days all programming and standby will be done through GES Stagehands. Exceptions reviewed by management.
- Exhibitors may be charged to transfer the individual rigging plan to the overall facility plan for approval at the hourly programmer rate. (facility requirement).
- Time must be allowed for workmen to gather necessary tools from the labor desk, have the work checked by the exhibitor and return tools to the labor desk.
- For Pre Rigging: email us at lvriggering@ges.com
- Short Turn: one (1) straight time, and one (1) overtime hour at prevailing rates for any worker requested to return, by exhibitor, without an 8 hour break.

**Please Indicate Service**
**Projection Equipment:**

 Type: \_\_\_\_\_ Qty \_\_\_\_\_  
 Mounted To:  
 Wall or Structure    Ground -Supported truss    Suspended truss    Other: \_\_\_\_\_

**Video Walls:**
 Monitor on suspended truss    Monitor Connected to cameras    LED  
 Power Requirements for wall   Will a forklift be required:  Yes  No

**Lighting - Dimmable/Programmable:**
 Robotic/LED and or moving lights    Theatrical lighting    Lekos    Parcans  
 Fresnels    Studio and motion picture lights    Other: \_\_\_\_\_

**Speakers/Sound Equipment:**

 Size: \_\_\_\_\_ Qty \_\_\_\_\_  
 Mounted To:  
 Wall or Structure    Ground -Supported truss    Suspended truss    Other: \_\_\_\_\_

|                        |  |
|------------------------|--|
| <b>Straight Time:</b>  | Monday through Friday from 8:00 AM to 5:00 PM.   |
| <b>Overtime:</b>       | All other times Monday through Friday. All day Saturday, Sunday & Holidays.  |
| <b>Discount Rate:</b>  | Rate applies to orders placed on or before the above Discount Deadline Date.   |
| <b>Regular Rate:</b>   | Rate applies to orders placed after the above Discount Deadline Date, but before the first day of exhibitor move-in. |
| <b>Show Site Rate:</b> | Rate applies to orders placed at show site   |

| ITEM # | EQUIPMENT ONLY             | DISCOUNT PRICE | REGULAR PRICE |
|--------|----------------------------|----------------|---------------|
| 706200 | 5,000# Forklift, Composite | \$ 52.60       | \$ 79.00      |
| 706301 | Scissor Lift               | \$ 151.25      | \$ 226.75     |
| 706305 | Genie Lift, Hand Crank     | \$ 52.60       | \$ 79.00      |

\*Plus Operator at prevailing rates

 A full line of accessories and custom systems are available.  
 Please email lvriggering@ges.com for more information

**Place Order Here**

| LABOR TYPE | SCHEDULE DATE(S) | SCHEDULE START TIME | SCHEDULE END TIME | TOTAL # OF HOURS | X | TOTAL # OF CREWS | X | LABOR RATE | = | TOTAL |
|------------|------------------|---------------------|-------------------|------------------|---|------------------|---|------------|---|-------|
|            |                  |                     |                   |                  |   |                  |   |            |   |       |
|            |                  |                     | AM                |                  |   |                  |   |            |   |       |
|            |                  |                     | PM                |                  |   |                  |   |            |   |       |
|            |                  |                     | AM                |                  |   |                  |   |            |   |       |
|            |                  |                     | PM                |                  |   |                  |   |            |   |       |
|            |                  |                     | AM                |                  |   |                  |   |            |   |       |
|            |                  |                     | PM                |                  |   |                  |   |            |   |       |
|            |                  |                     | AM                |                  |   |                  |   |            |   |       |
|            |                  |                     | PM                |                  |   |                  |   |            |   |       |

**I agree in placing this order that I have accepted GES payment Policy and GES Terms & Conditions of Contract.**

|                        |    |
|------------------------|----|
| A. Total Labor Ordered | \$ |
| B. Payment Enclosed    | \$ |

**Authorized Signature - Please Sign:**

X

|   |                                |      |
|---|--------------------------------|------|
| EXHIBITOR'S STAGEHAND CONTACT NAME & PHONE NUMBER | AUTHORIZED NAME - PLEASE PRINT | DATE |
|---|--------------------------------|------|

Please estimate the number of workers and hours per worker needed for installation above. Invoice will be calculated according to actual hours worked, relative to the original order and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

**NEED ASSISTANCE?**

Toll Free: 800.475.2098   Tel: 702.515.5970   www.ges.com/chat

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**CONEXPO-CON/AGG and IFPE 2011**  
Las Vegas Convention Center, Las Vegas Hilton  
March 22 - 26, 2011

**Discount Deadline Date:**  
February 21, 2011

|                            |                          |                      |
|----------------------------|--------------------------|----------------------|
| COMPANY NAME               | EMAIL ADDRESS            | BOOTH NUMBER         |
| SHOWSITE CONTACT           | SHOWSITE CONTACT PHONE # | DATE/TIME OF ARRIVAL |
| CONTACT'S HOTEL (OPTIONAL) |                          |                      |

**By signing and delivering this form to GES, customer agrees to all terms and conditions printed on this form. To receive the discount rate, we must receive your order, along with full payment, by the deadline date above. All other orders will be processed at the regular rate. No credits will be issued on services installed as ordered even though not used.**

**Price List**

**Important Information**

| ITEM#   | DESCRIPTION  | DISCOUNT PRICE     | REGULAR PRICE |
|---|--|--------------------|---------------|
| <b>Compressed Air: 90-100 lbs PSI</b>   |  |                    |               |
| 701037  | 1st Air Outlet   | <b>\$ 541.00</b>   | \$ 811.50     |
| 701038  | Air Outlet, CFM Required (5 Minimum)                     | <b>\$ 17.10</b>    | \$ 25.50      |
| 701040  | Air Outlet, Supplemental (within 5' of 1st outlet)       | <b>\$ 274.50</b>   | \$ 411.50     |
| <b>GAS</b>  |  |                    |               |
| Natural Gas, 1025-1030 BTU/cubic foot at 7" water column pressure (4oz.)      |  |                    |               |
| 701059  | (Where Available) PLEASE CALL GES FOR QUOTE 702.515.5955 |                    |               |
| <b>Drain: 1/2" and 3/4"</b>   |  |                    |               |
| 701045  | 1st Drain Outlet   | <b>\$ 541.00</b>   | \$ 811.50     |
| 701052  | Drain Outlet, Supplemental (within 5' of 1st outlet)     | <b>\$ 274.50</b>   | \$ 411.50     |
| <b>Fill &amp; Drain</b>   |  |                    |               |
| Please indicate as required, plus add labor on K-2 Plumbing Labor Order Form. |  |                    |               |
| 701054  | Fill & Drain, 1-149 Gallons, Per Unit                    | <b>\$ 261.50</b>   | \$ 392.00     |
| 701055  | Fill & Drain, 150-299 Gallons, Per Unit                  | <b>\$ 377.25</b>   | \$ 566.00     |
| 701056  | Fill & Drain, 300-999 Gallons, Per Unit                  | <b>\$ 680.75</b>   | \$ 1,021.00   |
| 701057  | Fill & Drain, 1000-4999 Gallons, Per Unit                | <b>\$ 909.50</b>   | \$ 1,364.25   |
| 701058  | Fill & Drain, 5000-14000 Gallons, Per Unit               | <b>\$ 1,203.75</b> | \$ 1,805.75   |
| <b>Water: 1/2" &amp; 3/4"</b>   |  |                    |               |
| 701081  | 1st Water Outlet   | <b>\$ 541.00</b>   | \$ 811.50     |
| 701088  | Water Outlet, Supplemental                               | <b>\$ 274.50</b>   | \$ 411.50     |

- **COMPRESSED AIR** — Trade Show Electrical (GES) is not responsible for moisture, oil, or water in our lines, loss of pressure or excess pressure. GES Plumbing is the exclusive provider of compressed air for this event. The use of portable compressors are strictly prohibited. Only compressors that are part of an Exhibitor's product display or installed as an integral part of an Exhibitor's product will be allowed on the show floor. Exhibitors must supply their own filters, air dryers, or pressure regulators.
  - **WATER** — Pressure may vary. No guarantee can be made of minimum or maximum pressures. If pressure is critical, Exhibitor should arrange to have a pressure regulator valve or pump installed.
  - **LABOR** — Laying of any lines under carpet or other flooring, or spotting from ceiling will be an additional labor charge.
- IMPORTANT CONDITIONS AND REGULATIONS**
- All material and equipment furnished by GES for this service order shall remain GES property and shall be removed ONLY by GES at the close of the show.
  - Wall, column and permanent building utility outlets are not a part of booth space and are not to be used by Exhibitors.
  - All equipment must comply with state and local safety codes.
  - Claims will not be considered unless filed by Exhibitor prior to close of exposition, no exceptions.
  - Prices based upon current wage rates and are subject to change without notice.
  - Under no circumstances shall anyone other than "Plumbing Personnel" make service connections.
  - Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without GES "Plumbing Personnel". However, all service connections to such equipment must be made by GES "Plumbing Personnel" only.
  - All equipment using water must have inlet and outlet properly tagged.
  - Unless otherwise directed, GES "Plumbing Personnel" are authorized to cut floor coverings to permit installation of service.
  - Connection rates listed cover bringing service from main line to booth and do not include connecting equipment.
  - Service outlet size will be determined by the volume required.
  - All work performed within booth attaching lines to equipment will be charged on a time and material basis in addition to connection fees.
  - A separate connection fee will be made for each piece of equipment using connected service, whether connected directly or otherwise.
  - GES must have 30 days notice in order to supply special regulators, strainers, traps, etc.
  - All utility outlets include up to 100 feet of accomplished distance. Use of additional footage or equipment will be charged at the prevailing labor and materials rates.
  - All outlets will be installed on the floor at the backwall of the booth.
  - GES Plumbing will not be responsible for sediment, color or taste of water in water line.
  - All services will be disconnected/shut off at conclusion of show unless advance notice has been given and acknowledged.
  - All cylinders must be firmly attached to exhibit. If cylinder must be made secure by contractor a labor charge may be added.
  - A connection of a regulator to equipment will be subject to a 1 hour minimum labor charge plus materials at prevailing labor rates.

Please include Booth Layout form (H-3) for placement of outlets.

**Cancellation Policy:** Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

**Additional Information**

GES's liability for any and all loss or damage is limited to the value of the cost of plumbing services provided or the depreciated value of Goods, whichever is less.

**Place Order Here**

| ITEM# | DESCRIPTION | PRICE | QUANTITY | TOTAL PRICE |
|-------|-------------|-------|----------|-------------|
|       |             |       |          | \$          |
|       |             |       |          | \$          |
|       |             |       |          | \$          |

**A.** Payment Enclosed \$

**I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract.**

**Authorized Signature - Please Sign:**

X

|                                |      |
|--------------------------------|------|
| AUTHORIZED NAME - PLEASE PRINT | DATE |
|--------------------------------|------|

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|                            |                          |                      |
|----------------------------|--------------------------|----------------------|
| COMPANY NAME               | EMAIL ADDRESS            | BOOTH NUMBER         |
| SHOWSITE CONTACT           | SHOWSITE CONTACT PHONE # | DATE/TIME OF ARRIVAL |
| CONTACT'S HOTEL (OPTIONAL) |                          |                      |

**Important Information & Rates**

Starting time can be guaranteed only when labor is requested for the start of the working day at 8:00 AM. All exhibit labor for 8:00 AM starting times will be dispatched to booth space. Confirm labor and equipment by 2:30 PM the day before date requested. Please have an authorized representative in booth to supervise the work to be done and sign work order upon completion. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker and equipment. If Exhibitor fails to use the workers and equipment at the time confirmed, a one (1) hour "Not Ready" charge per worker and equipment will apply.

The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment. **Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.** GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

**LABOR RATES ARE AS FOLLOWS:**

| Plumber per Hour | Code         | Rate      |
|------------------|--------------|-----------|
| Plumbing, ST     | Code: 705011 | \$ 99.75  |
| Plumbing, OT     | Code: 705011 | \$ 184.50 |

**Straight Time:** Monday through Friday from 8:00 AM to 5:00 PM.

**Overtime:** All other times Monday through Friday. All day Saturday, Sunday & Holidays.

**Please Indicate Service**

- GES Supervised (OK TO PROCEED)**  
**Please complete "Booth Layout" form (H-3)**

GES will supervise labor to:

- A 30% surcharge will be added to the labor rates above for this professional supervision.

Furthermore, GES' liability for any and all loss or damage is limited to the value of the cost of electrical services provided or depreciated value of Goods, whichever is less.

- Exhibitor Supervised (DO NOT PROCEED)**

Exhibitor will supervise.

- *Indicate workers needed for installation*
- GES assumes **no** liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.

**Place Order Here**

| SCHEDULE DATE(S)  | SCHEDULE START TIME            | SCHEDULE END TIME | TOTAL # OF HOURS | X                   | TOTAL # OF PLUMBERS | X                | LABOR RATE | = | TOTAL |
|---|--------------------------------|-------------------|------------------|---------------------|---------------------|------------------|------------|---|-------|
|   | AM<br>PM                       | AM<br>PM          |                  |                     |                     |                  |            |   |       |
|   | AM<br>PM                       | AM<br>PM          |                  |                     |                     |                  |            |   |       |
| I agree in placing this order that I have accepted GES payment Policy and GES Terms & Conditions of Contract. |                                |                   | <b>A.</b>        | Total Labor Ordered |                     |                  |            |   | \$    |
| Authorized Signature - Please Sign:   |                                |                   | <b>B.</b>        | 30% GES Supervision |                     |                  |            |   | \$    |
| X   | AUTHORIZED NAME - PLEASE PRINT |                   | DATE             |                     | <b>C.</b>           | Payment Enclosed |            |   | \$    |

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original order and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

**NEED ASSISTANCE?**

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